

THE 2024 AGC OF AMERICA ANNUAL REPORT

# CREATING A BETTER WORKPLACE

SPONSORED B

PROCORE®

#### THE 2024 AGC OF AMERICA ANNUAL REPORT

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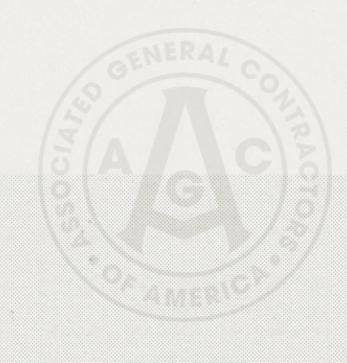
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#### FROM THE DESK OF

#### AGC OF AMERICA PRESIDENT



TOM BROWN

PRESIDENT, AGC OF AMERICA

When you think about it, everything that AGC of America does in support of our industry creates a better workplace for our firms. We advocate for a better political and regulatory environment, and push for needed infrastructure and economic development investments so firms can be more successful. Being more successful definitely helps build a better work environment.

Our workforce development efforts are designed to make sure firms have the people they need to keep pace with demand. Helping firms avoid labor shortages makes for a better work environment. Likewise, making sure our industry's workers are safe and healthy makes for a better workplace. As does providing world-class educational content so our members can be better prepared for the challenges they face. That is also why we connect members with the people and resources they need to be successful.

This Annual Report details the many things AGC of America, working with our outstanding network of chapters, did to create a better workplace for our members this past year. As proud as we are of the many accomplishments detailed in this report, know that none of this would be possible without the engagement of members like you.

Thank you for your membership, your support, and your engagement. Working together through AGC of America we are creating a better workplace for our industry.

TOM BROWN

Thomas L. Brown

PRESIDENT

#### FROM THE DESK OF

#### AGC OF AMERICA CEO

It is hard to believe that it was only a year ago that I assumed the role of chief executive officer of the Associated General Contractors of America. As you can see in this Annual Report, a lot has happened during the past twelve months.

We have won some big legal victories over project labor agreement mandates and other efforts to impose needless new regulatory barriers. We have secured new legislation to fund military and water projects and better use highway and transportation funds. We continued to combat construction labor shortages and help AGC chapters and members recruit and retain new workers. We released new resources for members, including a decarbonization playbook, a catalogue of workforce development successes, the latest economic data and a host of educational offerings. We helped make highway work zones safer and continued our efforts to improve jobsite safety and health. And we gathered together during dozens of in-person and virtual meetings to share successes and connect members with the information they need to be successful.



JEFF SHOAF

CEO AGC OF AMERICA

We have also been busy making sure your national association is even more effective. We are finalizing an update to our association management software, which will serve as the online backbone of our overall efforts. We are beefing up our teams focused on providing services for our chapters and support to our members. We are using multimedia and other tools to better reach members with information that is tailored to their interest levels. And we are finding new and even more effective ways to partner with our chapters to work on your behalf.

Even though we are proud of all that we have accomplished, we won't stop working to improve. Key to our success is the quality of the people working on our behalf. I am extremely proud of our team at AGC of America and the many talented men and women working on your behalf within our 88 chapters.

We are also fortunate to have passionate, committed members like you who are supporting our work and helping us stay focused on the issues that are important to this industry. As you read this year's Annual Report, I hope you will appreciate that members like you are as responsible for our long list of accomplishments as we are.

Thank you for your continued support and engagement.

JEFF SHOAF

CEO

# Forging a **Better Future**

# for Everyone in Construction

**Committed to** improving how the work gets done.





#### A LETTER FROM OUR SPONSOR

# PROCORE

Thank you to the Associated General Contractors of America [AGC] and its members for your unwavering partnership and commitment to building the world around us. As I reflect on the past year, I am once again inspired by the incredible innovation, resilience, and dedication that define this industry. Your work touches every aspect of our lives, from the hospitals that care for our loved ones to the schools that educate our children and the infrastructure that powers our daily lives. The impact of your efforts will outlast us all, leaving a lasting legacy for future

Since its inception, Procore's vision has been to improve the lives of everyone in construction. For the past two decades, we have been laser-focused on building a platform that allows you to do the best work of your lives, helping our communities thrive now and into the future. However, being a true partner to the industry means more than just developing great products—it involves working hand-in-hand with the AGC of America and many of you to tackle the industry's toughest challenges.



TOOEY COURTEMANCHE

PRESIDENT & CEO PROCORE

Over the years, Procore has strengthened its alliance with the AGC through our Capstone Partnership and active membership

in several local chapters nationwide. We are deeply committed to driving the industry forward through our continuing education and workforce development efforts. Our ongoing support for building a culture of safety, focused on both mental and physical health, advancing the workforce in construction, and promoting efforts to recruit and train the next generation of builders.

As we look to the future, we remain committed to being a true partner to you, always working toward our vision of improving the lives of everyone in construction. We are honored to collaborate with the AGC and work alongside many of you as we drive the industry forward. Thank you for your ongoing partnership and for all that you do to build our communities. I look forward to seeing what we accomplish together in the year ahead and beyond.

Try Catal

**TOOEY COURTEMANCHE** 

# AGC 15 HELPING

# BE SUCCESSFUL

Key to creating better workplaces is making sure firms are successful. AGC of America's advocacy efforts are designed to do just that. We did a lot this year to promote industry-friendly legislation, work with federal officials to remove regulatory burdens, and litigate against government overreach.



## SECURING NEW FEDERAL CONSTRUCTION INVESTMENTS





AGC worked to help secure passage of a new **Federal Aviation Administration bill** that provided a \$500 million per year increase in funding for runway and
taxiway construction projects. We also worked to ensure bipartisan support
for new federal legislation boosting funding for **waterways projects and military construction** activity. And AGC was the only construction association
involved in the passage of the **Fiscally Responsible Highway Funding Act** of 2024
that provided an extra \$1.8 billion for road and bridge construction projects.

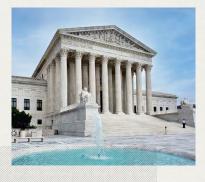
#### BLOCKING NEEDLESS REGULATORY BURDENS

AGC ensured that the Environmental Protection Agency officially rejected a petition to classify discarded **PVC as hazardous waste**. That decision protected the construction industry from being held liable for installing the nearly ubiquitous material on millions of projects across the country. We mobilized over 2,000 members to send comments to federal officials urging them to reject a petition filed by an environment group to declare discarded PVC as hazardous waste. Thanks to our efforts, federal officials rejected the hazardous waste designation.

AGC blocked the Biden administration's unlawful Federal Highway Administration greenhouse gas rule from taking effect - which would have diverted money meant for roads and bridges towards non-construction activities like electric vehicles and procuring buses. As part of that effort, AGC led a coalition of over 40 different groups that successfully worked to get Congress to block the new rule.



# TAKING REGULATORS TO COURT



During the past four years, the number of new federal regulations impacting the construction industry expanded significantly. AGC was successful in fixing or blocking many of those measures. But we had to challenge some of those new rules in court. Our legal efforts included:

- Overturning former President Biden's unlawful Project Labor Agreement mandate for most federal projects by employing a novel bid protest approach. AGC was the only association involved in crafting the legal theory behind the bid protests that led to a January 2025
   U.S. Court of Federal Claims ruling declaring the mandate unlawful. Federal officials have since begun pulling the project labor agreement mandates from federal construction solicitations.
- Successfully securing a nationwide preliminary injunction in June halting implementation and enforcement of specific provisions in the Department of Labor's new **Davis-Bacon** final rule. The association is fighting provisions in the Labor Department rule that unlawfully extend Davis-Bacon Act coverage beyond what is statutorily allowed.

#### TAKING REGULATORS TO COURT (CONTINUED)

- Vacating the National Labor Relations Board's new Joint Employer Standard rule, which broadened the joint employer definition, increasing liability for unfair labor practices. The court agreed that the 2023 rule overstepped legal bounds and it reinstated the more reasonable 2020 rule.
- Putting the Biden administration's Waters of the U.S. rule on hold in 27 states as the result of legal challenges we filed in two federal district courts.
- Challenging the Environmental Protection Agency's designation of "forever" chemicals as hazardous substances, citing concerns over the agency's interpretation of the law, disregard for costs, and imposition of retroactive liability.
- Litigating against OSHA's so-called "Walkaround and Representative Rule" that increases risks and costs for contractors by allowing non-employees, including  $union\ representatives,\ community\ organizers,\ environmental\ activists,\ plaintiffs'$ attorneys, and even competitors, to participate in workplace inspections.





#### **BRINGING THE INDUSTRY** TO CONGRESS

AGC arranged to have members and staff testify on Capitol Hill about a range of vital industry topics. AGC members provided an update on the bipartisan infrastructure bill, including some of the regulatory challenges the Biden administration put in place that was delaying certain projects. They also testified about how supply chain challenges were impacting the industry. And AGC general counsel Leah Pilconis provided testimony on the need for more timely environmental reviews. We have also hosted a number of AGC chapter fly-ins - where members travel to D.C. to meet with their Congressional delegation - at our legislative headquarters on Capitol Hill.

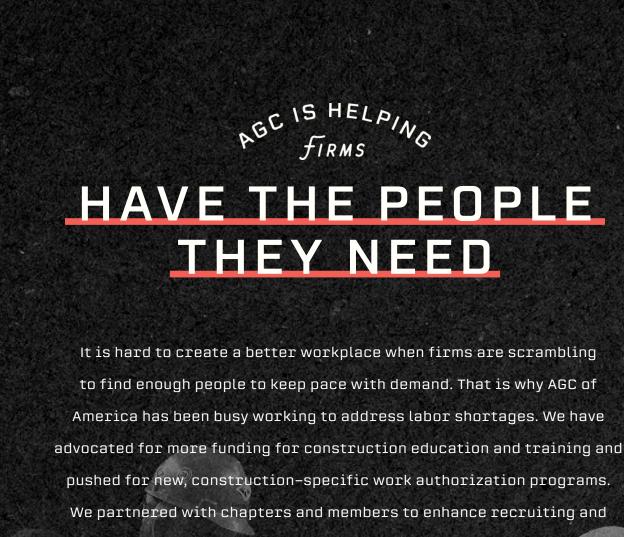




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#### **BRINGING CONGRESS** TO THE INDUSTRY

AGC worked with member firms to organize nearly a half-dozen construction site tours with members of Congress. These tours provided members with an opportunity to educate legislators about the challenges facing the industry, including regulatory burdens and labor shortages, and how Congress can help. Among the members of Congress we arranged to visit project sites were the Chairman of the House Appropriations Committee, members of congressional tax-writing committees, and of the powerful House Steering Committee.



pushed for new, construction-specific work authorization programs. We partnered with chapters and members to enhance recruiting and retention techniques. And we found and shared details about successful workforce development programs members and chapters can replicate.





AGC IS HELPING FIRMS HAVE THE PEOPLE THEY NEED

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#### EDUCATING POLICY MAKERS AND THE MEDIA ABOUT CONSTRUCTION WORKFORCE SHORTAGES

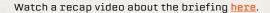


AGC and its new survey partner Arcoro conducted a survey of nearly 1,500 member firms to gauge the extent of construction workforce shortages, understand the impact of those shortages on the industry, and get a better sense of how firms are addressing labor shortages. We prepared a comprehensive suite of results details. We then worked to release the survey results in three ways. First, we worked with The Builders, a Chapter of the AGC, to release the results during an in-person event at the chapter's training facility in North Kansas City. We also hosted a live virtual media briefing for reporters from across the country. We also held similar, workforce-focused media events last year in Baton Rouge, Norfolk and West Palm Beach, where we received extensive media coverage.

#### PUSHING TO FIX THE FEDERAL FUNDING IMBALANCE FOR CONSTRUCTION EDUCATION

AGC teamed up with the Progressive Policy Institute to conduct an analysis of current federal funding levels for career and technical education compared to four-year degree programs. That study found that while only 38 percent of Americans earn a 4-year degree, 80 percent of federal post-secondary education funding goes in support of those programs. The remaining 62 percent of the workforce is supported by only 20 percent of federal training and education funds. The report also identified a series of state policies that it encouraged federal policy makers to emulate.

AGC then worked with the Progressive Policy Institute and our allies on Capitol Hill to release the study's results during an in-person briefing at the Capitol Visitor Center. The event was attended by dozens of staffers from both Democratic and Republican offices. It would also have included members of Congress except for a late announced visit to Capitol Hill by President Trump. The release of the report was also covered by **ENR** and other trade media.





## PROMOTING NEW WORK AUTHORIZATION PROGRAMS



In late 2024, AGC began targeting key constituents within 19 different Congressional districts with digital advertisements designed to educate them about the economic development benefits of new, lawful, work authorization programs for construction. The ads are the start of a long-term campaign AGC of America is launching to urge Congress and the new Trump administration to established dedicated visa programs for the construction industry to meet short-term labor needs while we rebuild the domestic talent pipeline for construction. The ads proved effective, with an above-benchmark clickthrough rate.

## PARTNERING WITH CHAPTERS TO RUN TARGETED DIGITAL ADVERTISING WORKFORCE CAMPAIGNS

We partnered with the AGC of Ohio, the Ohio Contractors Association, the Idaho AGC, the AGC of Connecticut and the AGC of California to run targeted digital advertising campaigns to help recruit new workers into the industry. Each campaign identified key audiences the local industry was trying to recruit into the industry. We then helped the chapters create and distribute digital marketing content that went exclusively to those audience groups, and their households, promoting careers in construction. The ads were linked to chapter recruiting pages that provide pathways into construction careers. The ads have experienced higher than average click through rates, and firms have seen double the usual number of resumes coming to their job postings during the campaigns.



# ORGANIZING THE 2024 NATIONAL CONSTRUCTION HR & WORKFORCE DEVELOPMENT CONFERENCE









professionals for a 3-day conference in Denver. During the conference, attendees shared details of successful workforce development projects, brainstormed potential new workforce development approaches and visited a local construction-focused high school. We also convened an in-person meeting of about 30 AGC chapter workforce staff during the conference to learn more about the federal, state, local and private-sector grant process to support chapter workforce development efforts.

AGC brought together over 300 construction HR and workforce development

## DISTRIBUTING THE 2024 WORKFORCE CONFERENCE AFTER-ACTION REPORT TO ALL MEMBERS

Early in 2025, AGC worked with Acroco to prepare and release a comprehensive after-action report detailing the many workforce development successes featured at the 2024 conference. We are encouraging members and AGC chapters to use this report as a catalogue of possible solutions to put in place to help address local workforce shortages. It includes links to additional details about each program and contact information for the people behind each of those workforce development successes.

#### PARTICIPATING IN THE 2024 NATIONAL BUILDING MUSEUM BIG BUILD EVENT



AGC of America participated in the 2024 National Building Museum Big Build event. This event, which was held in October, invites children and adults from across the National Capital area to come, learn about construction and explore different types of construction crafts. AGC is a signature supporter of the event. As part of our support, we set up an exhibit table and distributed over 1,000 plastic hard hats for attendees to wear. The event offers us an opportunity to promote construction careers, build good will with the many Congressional and executive branch staff who bring their families to the event, and support the only museum in the country dedicated to the building arts.

# AGC 15 HELPING

# IMPROVE SAFETY AND HEALTH

Finding ways to ensure the safety and health of the construction workforce is essential to creating a better workplace. That is why AGC of America continued to advocate for tougher new highway work zone safety measures, to offer world-class physical and mental safety education and training programs and is pushing firms to stockpile life-saving medicines to prevent overdose fatalities. All the while, we continued to support key industry safety initiatives like National Construction Safety Week. The safer and healthier the workforce, the better the workplace.



#### PUSHING FOR SAFER HIGHWAY WORK ZONES



AGC worked again with HCSS to conduct a survey of highway contractors designed to measure the severity and impacts of highway work zone crashes. We collected results from hundreds of member firms, prepared comprehensive release data and crafted two video public service messages (here and here) designed to encourage motorists to be more careful in highway work zones.

We then worked with the Carolinas AGC to organize an in-person media event in late May to release the survey results. The broader objective of that media event was to encourage the North Carolina legislature to pass a measure to allow for automated enforcement of work zone speed limits, increase work zone penalties and require work zone safety training as part of the curriculum for getting a new driver's license. We also worked with Steve McGough of HCSS to release the survey results nationally during a virtual media briefing. That briefing was also livestreamed on the AGC Facebook page so members could watch. And we worked with the Nevada Chapter of AGC out of Reno to participate in an in-person media event in Reno that included the state's governor. During that event the chapter announced a new work zone safety advertising campaign, and we shared Nevada-specific survey results.

#### ADDRESSING MENTAL HEALTH CHALLENGES

AGC continued to provide resources and support for members who are coping with a mental health crisis in the construction industry. We hosted sessions at our Annual Convention in San Diego and our two Safety and Health Conferences focusing on mental health. We organized five different virtual mental health forums that attracted hundreds of attendees. AGC supported National Suicide Prevention Month in September by hosting two different mental health webinars and releasing a Constructor Cast podcast on the topic. We featured mental health success strategies in the AGC Constructor Magazine. And we created a video highlighting how AGC members and chapters are coming together in Maine to address mental health challenges in the wake of a recent mass shooting incident.



## URGING FIRMS TO STOCK NALOXONE AT JOBSITES



AGC created and released a series of <u>public service videos</u> for the construction industry urging member firms to stock Naloxone on jobsites to prevent overdose fatalities. The videos feature emotional stories from members talking about how Naloxone helped them save lives. We distributed the videos to all members as part of a broader effort to get firms to stock the life-saving medication at their jobsites.

## SUPPORTING CONSTRUCTION SAFETY WEEK & OSHA'S NATIONAL SAFETY STAND DOWN

AGC of America once again served as a signature supporter of National Construction Safety Week. As part of our support, we worked to get as many member firms as possible to engage in Safety Week activities, including holding safety stand downs and special safety training sessions. We released a podcast on Safety Week, featured promotional information about the event at our Annual Convention and hosted a webinar looking at ways to get involved in the industry-led safety initiative. We also supported, and participated in OSHA's annual Safety Stand Down to Prevent Falls in Construction event.







## HOSTING SAFETY TRAINING PROGRAMS

AGC of America arranged to have 32 construction professionals participate in AGC's new virtual safety management training course. Another 34 construction professionals participated in AGC's in-person safety management training courses. Similarly, 34 construction professionals participated in AGC's risk management training courses. And nearly 550 construction professionals participated in AGC's Fall Prevention in Construction safety training programs in 2024.

#### PROMOTING HEAT SAFETY MEASURES

We continued to provide member firms and chapters with resources designed to help them keep workers safe and healthy during periods of high heat. We shared information about how member firms are keeping workers rested, hydrated and shaded in all kinds of conditions. We worked with the AGC of New Mexico to prepare a <a href="video">video</a> highlighting innovative heat safety practices. And we focused on heat safety at in-person and online events like our Construction Safety and Health Conference.

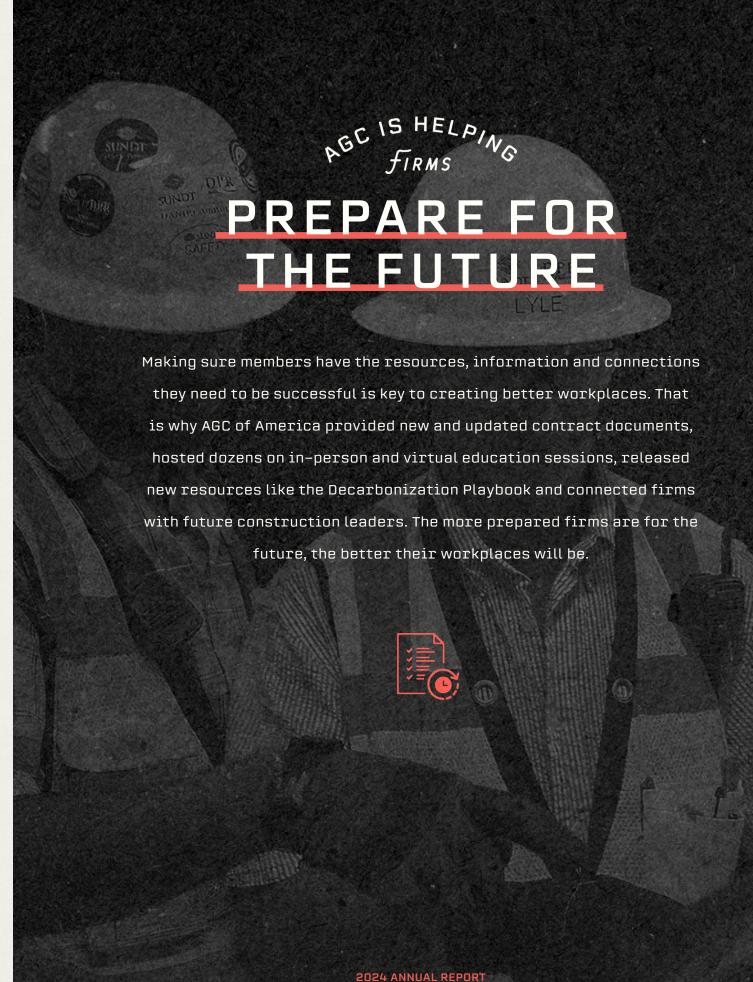




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#### PROVIDING PROPER FITTING PPE

To help address the need for proper-fitting personal protective equipment, or PPE for short, for women, AGC partnered with <u>Autodesk</u> to provide contractor members with complimentary PPE designed and sized to provide a better fit for women. Each PPE package will contain glasses, gloves, and a vest. We received dozens of requests for the kit and announced the recipients, and distributed the kits, during the AGC Annual Convention in Columbus in April.



AGC IS HELPING FIRMS PREPARE FOR THE FUTURE

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# RELEASING NEW AND UPDATED CONSENSUSDOCS CONTRACT DOCUMENTS AND RESOURCES

AGC, through the ConsensusDocs coalition it manages, published comprehensive revisions to the ConsensusDocs design-build series of documents. This includes publishing a new change order for design services, the ConsensusDocs 242. In addition, AGC of America and the American Bar Association released an updated version of our State Law Matrix that includes information about how state laws passed in 2024 impact the construction industry.



#### PUBLISHING AND PROMOTING NEW AGC DECARBONIZATION PLAYBOOK



AGC brought together a range of member firms to help craft the new

AGC Decarbonization Playbook. This resource is designed to help firms

understand how to allocate responsibility for the various carbon emissions

associated with new construction projects. It also offers guidance on how

contractors can track the emissions they are responsible for on a job site.

And it includes a series of suggestions for how construction firms can

reduce emissions during construction projects. We held a media and member

briefing on Earth Day to release the new report and a follow up podcast.

To date, the playbook has been downloaded nearly 800 times.members and

chapters are coming together in Maine to address mental health challenges in

the wake of a recent mass shooting incident.

# EDUCATING THE INDUSTRY VIA WEBINARS

AGC of America organized and hosted 48 different webinars in 2024 on a broad range of topics. These included webinars on workforce development, safety, Davis Bacon compliance, construction technology and mental health. Nearly 6,000 people registered for those webinars, gaining access to a host of information firms need to be successful.



## GIVING CONTRACTORS THE EDUCATIONAL EDGE

Nearly 9,000 learners attended webinars and other courses and workshops in 2024. This includes PMC, AMP, safety courses, AGC Edge, access to foundation case studies and credential prep courses. Participating in these AGC Edge courses also provides construction professionals an opportunity to earn their CM-BIM and CM-Lean credentials. To date, more than 3,000 construction professionals have acquired those credentials, thanks in large part to the AGC Edge.



## CONNECTING THE INDUSTRY WITH FUTURE CONSTRUCTION LEADERS

We continue to support our nationwide network of AGC Student Chapters, where college students studying construction can come together to learn about the industry, meet future construction employers and begin to acquire the hard and soft skills that will help them be successful in their career. We arranged to have hundreds of student chapter members attached the AGC Annual Convention in San Diego, where they had an opportunity to meet current industry leaders and learn about some of the biggest challenges facing the industry. We also recognized three AGC Student Chapters during the annual convention. They were:

- Emerging Student Chapter: AGC Student Chapter at Oklahoma State University
- Community Service: AGC Student Chapter at Iowa State University
- Construction Management Skills: AGC Student Chapter at Kansas State University





# AGC VITALS

Even as we work to create a better workplace for the construction industry, we are also working to make AGC of America even more effective. We are doing this by strengthening the bonds between us and our network of 88 chapters. We are finding new ways to get members engaged in our awards programs, our charitable works and in helping shape the association. And we are making new investments in technology to ensure we provide the best possible support for the industry.

# HOSTING GATHERINGS WITH CHAPTER COMMUNICATORS, WORKFORCE DEVELOPMENT, GOVERNMENT RELATIONS AND MEMBERSHIP STAFF



AGC has begun hosting regular virtual and in-person gatherings with specific groups of chapter staff, including communications and marketing professionals, workforce development personnel, government relations teams and membership staff. These meetings provide a platform for national staff to share updates while gaining insight from chapter teams on how they are addressing similar challenges. They also foster collaboration among chapters, allowing them to exchange ideas, expand their professional networks, and develop solutions together. Ultimately, these connections create a more seamless experience across the AGC network.

## ATTRACTING A RECORD NUMBER OF APPLICATIONS FOR THE BALDWIN GROUP BUILD AMERICA AWARDS

We worked, often in close coordination with our chapters, to attract a record number of applications for this year's Baldwin Group Build America Awards program. The nearly 160 applications we received is an all-time high for the program and reflects the steps we have taken to enhance the award winner experience. These steps include hosting a winners' lessons-learned education session at the Annual Convention. We also have begun hosting in-town award celebrations for the Grand Award-winning teams.



# LAUNCHING FIRST-OF-ITS-KIND AWARD FOR CONSTRUCTION FIELD LEADERS



Thanks to the generous support of Bob Bowen, AGC and the AGC Education and Research Foundation launched the inaugural "Bowen Prize for Great Builders" in 2024. The new award recognizes individuals in the construction industry who demonstrate exceptional leadership, skill, and fortitude in a field-based project management role. In other words, the new prize honors "boots on the ground" leaders who successfully execute construction projects from planning to completion. We awarded the first ever Bowen Prize for Great Builders during AGC of America's Annual Convention in Columbus, Ohio in April 2025.

## HELPING WARRIOR CANINE CONNECTION OPEN ITS NEW HEADQUARTERS

AGC of America national president Tom Brown participate in a ribbon cutting ceremony for the new national headquarters for Warrior Canine Connection. The headquarters is in a historic dairy barn. AGC Charities, the association's charitable arm, made Warrior Canine Connection its Centennial Charity project in 2018 and raised several hundred thousand dollars to support the barn's renovation. We also connected Warrior Canine Connection with Davis Construction, who ultimately found a way to shave significant costs from the project. We filmed the ribbon cutting and were able to distribute a video to all members signaling our ultimate success with the charity project.



# HOLDING AGC CHARITIES VOLUNTEER DAY DURING THE 2024 ANNUAL CONVENTION



AGC Charities Inc., Sierra Pacific West and Make-A-Wish San Diego teamed up to lead dozens of volunteers to build a dedicated "man cave" for puzzles and hobbies to fulfill a local boy's wish. The volunteer workday in La Jolla involved completing and painting the stand alone, climate-controlled man cave in the boy's back yard. All of the work was done free of charge. Much of the work and donated supplies were arranged by San Diego-based Sierra Pacific West with the help of the AGC of San Diego and its apprenticeship training program. In addition to building the man cave in La Jolla, the volunteers also completed a similar she-shed for a young lady in San Diego. United Rentals, which is an AGC Charities supporter, also donated supplies for the two projects. AGC created a special thank you video for all the volunteers and sponsors of the 2024 AGC Charities Operation Opening Doors project.

#### ENCOURAGING MEMBERS TO GET INVOLVED IN SHAPING THEIR ASSOCIATION

We worked to recruit nearly 400 member volunteers to serve on committees, task forces, and board positions in 2024. Including members who serve on AGC's Board of Governors, we had 784 national volunteers last year who were directly involved in shaping their national association. In addition, more than 100 members actively served as AGC Ambassadors in 2024. AGC Ambassadors volunteer to help first-time attendees at AGC's Annual Convention and other in-person events.





#### ENHANCING OUR MEMBER SUPPORT TECHNOLOGY

AGC remained focused on delivering exceptional customer service by enhancing its support tools and communication strategies. The AGC chatbot was upgraded with AI functionality, improving conversational flow and updating reference content to better assist members. As a result, the chatbot successfully assisted more than 1,000 individuals in 2024. In addition to the virtual chatbot, AGC's customer service team provides assistance via support forms, email, phone, and in person.

#### CONNECTING MEMBERS WITH EACH OTHER

AGC also launched a new networking initiative at the AGC Convention—the Braindate Lounge. This interactive space provided attendees with a unique opportunity to connect one-on-one or in small groups for topic-focused discussions, fostering deeper professional relationships and knowledge-sharing. With a diverse range of topics available, participants engaged in meaningful conversations tailored to their interests and challenges. The Braindate Lounge was well received, with 25 percent of attendees participating in 36 meetings and positive feedback highlighting its value as a fresh, engaging way to build connections beyond traditional networking events.



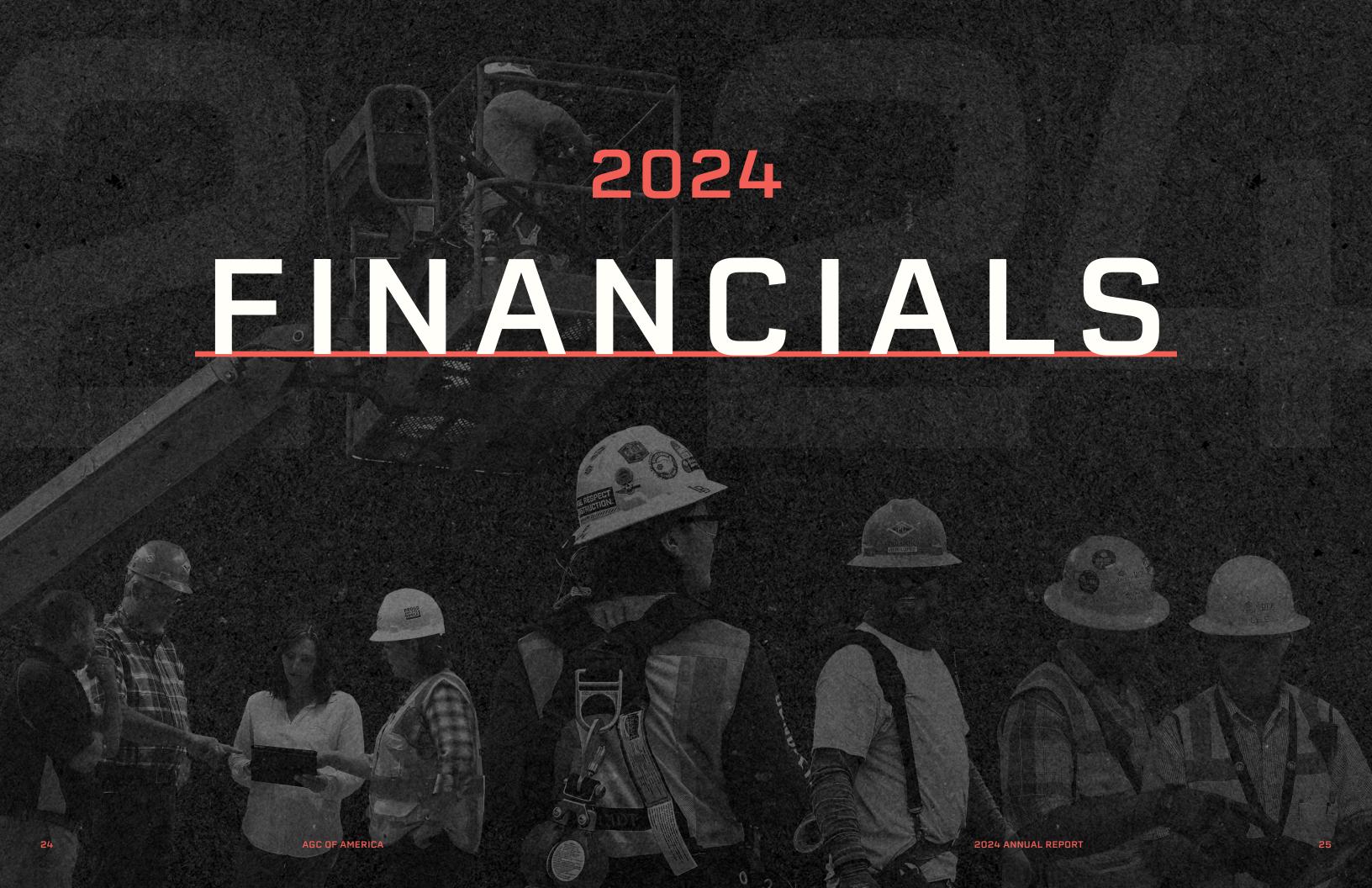
#### RAISING RECORD SUMS FOR THE AGC PAC AND CONSTRUCTION ADVOCACY FUND

AGC PAC set a new fundraising record, raising \$1.27 million from 771 donors.

The PAC supported 230 pro-construction candidates and 31 leadership PACs and committees. Among the 212 candidates who appeared on the November ballot—after accounting for 12 retirements and six primary losses—92 percent secured victory in their races and now serve in the 119th Congress.

Meanwhile, the AGC Construction Advocacy Fund raised a record \$1,216,204 from nearly 80 individuals, member companies, and AGC Chapters. The CAF, as it is known, helps finance many of AGC of America's advocacy efforts, including our legislative, regulatory, judicial and workforce development initiatives.





## **FINANCIALS**

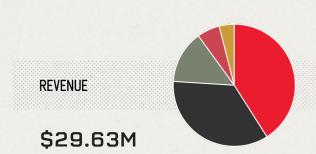
#### 2024

## REVENUE HISTORY

NON-DUES REVENUE

DUES REVENUE

2022-2024



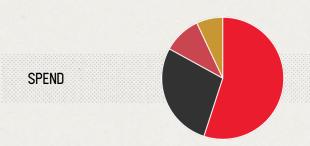
CHARTER FEES DUES

**INVESTMENT INCOME** 

ADVERTISING/MISC.

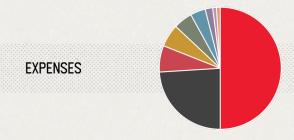
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PROGRAMS, PRODUCTS, SERVICES 41% 35% 14% CONSTRUCTION ADVOCACY FUND 6º/o 40/0



**CHARTER & MEMBER SUPPORT GOVERNMENT & INDUSTRY AFFAIRS G&A/SUPPORT RESOURCES ASSOCIATIONS LEADERSHIP** 

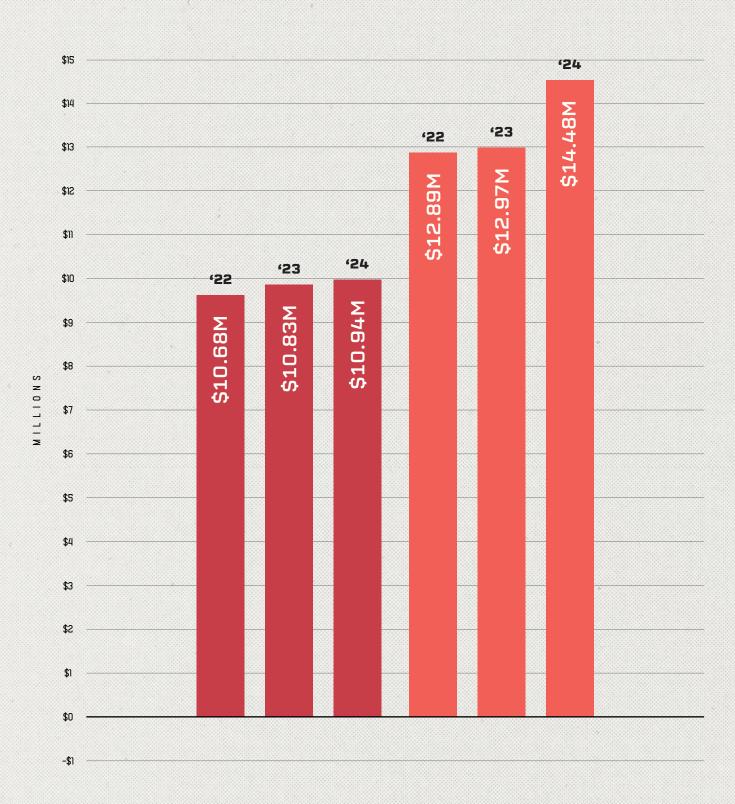
54% 29% 11% 6%



PERSONNEL COSTS 50% PROGRAMS, PRODUCTS, SERVICES 24% CONSTRUCTION ADVOCACY FUND 7% **OCCUPANCY & OPERATING COSTS** 6% MEETINGS & TRAVEL 5% PROFESSIONAL SERVICES 40/0 TECHNOLOGY COSTS 2% MARKETING, PR, PROGRAMS 1% **OSHA GRANT** 1%









# CREATING A BETTER WORKPLACE



Uniting crews, simplifying construction.

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